

**SPECIAL ASSEMBLY MEETING
THE CITY AND BOROUGH OF JUNEAU, ALASKA**

January 15, 2020 5:30 PM

Bartlett Regional Hospital Board Room

Meeting No. 2020-03 Joint Meeting with the Bartlett Regional Hospital Board of Directors

I. CALL TO ORDER / ROLL CALL

II. APPROVAL OF AGENDA

III. AGENDA TOPICS

A. Bid Award: Bid BE20-020 JNU Terminal Reconstruction

Bids were opened on the project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are on page 3 of your packet.

The City Manager recommends award of this project, base bid and alternates 1 through 3, to Dawson Construction for the total amount bid of \$16,184,600.

B. Joint Meeting with the Bartlett Regional Hospital Board

- 1) Deferred Maintenance Study
- 2) Affiliation Update
- 3) Projects Update
- 4) Board Development
- 5) Strategic Planning (Campus Plan, etc.)
- 6) For the Good of the Order

IV. PUBLIC PARTICIPATION ON NON-AGENDA ITEMS

V. ADJOURNMENT

ADA accommodations available upon request: Please contact the Clerk's office 72 hours prior to any meeting so arrangements can be made to have a sign language interpreter present or an audiotape containing the Assembly's agenda made available. The Clerk's office telephone number is 586-5278, TDD 586-5351, e-mail: city.clerk@juneau.org

**ASSEMBLY AGENDA/MANAGER'S REPORT
THE CITY AND BOROUGH OF JUNEAU, ALASKA**

Bid Award: Bid BE20-020 JNU Terminal Reconstruction

MANAGER'S REPORT:

Bids were opened on the project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are on page 3 of your packet.

RECOMMENDATION:

The City Manager recommends award of this project, base bid and alternates 1 through 3, to Dawson Construction for the total amount bid of \$16,184,600.

ATTACHMENTS:

Description	Upload Date	Type
☐ Bid Letter	1/13/2020	Bid Award

MEMORANDUM

CITY/BOROUGH OF JUNEAU
 155 SOUTH SEWARD STREET, JUNEAU, ALASKA 99801

TO: Rorie Watt
 City and Borough Manager

DATE: January 10, 2020

FROM: Greg Smith
 Contract Administrator

File No.: 1382

SUBJ: BID RESULTS:
 Contract No. BE20-020

Bids were opened on the subject project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are as follows:

Responsive Bidders	Base bid	Additive Alternate No. 1	Additive Alternate No. 2	Additive Alternate No. 3	Total Bid
Dawson Construction, LLC	\$15,797,600	\$146,000	\$193,00	\$48,000	\$16,184,600
Blazy Construction, Inc	\$17,113,189	\$148,833	\$190,313	\$166,603	\$17,618,938
<i>Architect's Estimate</i>	\$16,757,900	181,138	\$12,870	\$13,887	\$16,965,795

Project Manager: Patty Wahto, Airport Manager; Catherine Fritz, Airport Architect

Project Description: This Project will consist of demolition, reconstruction, and renovation of approximately 35,000 sf of space in the Juneau International Airport terminal building. Trades will include demolition (including hazardous materials abatement), site work, concrete, steel framing, electrical, mechanical, roofing, glazing, interior framing and finishes, paving, and fixed equipment. Three additive alternates: No. 1 Installation of a second elevator; No. 2 Install Air Source Heat Pumps to ATC Tower; No. 3 Install additional second floor carpet.

Funding Source: Funding Sources: Revenue Bond \$16,000,000, General Obligation Bond Proceeds \$5,950,000, Sales Tax \$900,000, Airport Fund Balance \$800,000

Total Project Funds: \$23,650,000
 CIP No. A50-102
 Construction Encumbrance: \$16,184,600
 Construction Contingency: \$1,618,460
 Design: \$701,915
 Contract Administration/Inspection: \$1,294,768
 CBJ Administrative costs: \$485,538

Staff recommends award of this project, Base Bid and Alternates 1 through 3 to Dawson Construction for the total amount bid of **\$16,184,600**.

Approved: _____
 Duncan Rorie Watt, City & Borough Manager

 Date of Assembly Approval:
 C: CBJ Purchasing

Bartlett Regional Hospital

3260 Hospital Drive, Juneau, Alaska 99801

907.796.8900

www.bartletthospital.org

Joint BRH Board / CBJ Assembly Meeting 5:30 p.m., January 15, 2020 Talking Points

SERVICES:

- Ophthalmology
- 2 New Orthopedists
 - Dr. Schellack
 - Dr. Garcia
- Expanded Behavioral Health

CONSTRUCTION/CAPITAL EXPENDITURE PLANS:

- Pharmacy / Gift Shop
- Surgery Air Handling
- RRC
- Crisis Intervention
- Road

CURRENT STUDIES:

- Community Healthcare Needs Assessment
- Campus Plan Update
- Provider Network Assessment

Finance – FY20:

- [Update YTD November](#)
- [Tourism Impact](#)

STATE BUDGET / MEDICAID FUNDING:

Facility Utilization:	CURRENT MONTH					YEAR TO DATE			
	Actual	Budget	% Over (Under) Budget	Prior Year	Prior Month (October)	Actual	Budget	% Over (Under) Budget	Prior Year
Hospital Inpatient: Patient Days									
Patient Days - Med/Surg	420	412	2%	415	400	2,146	2,130	1%	2,075
Patient Days - Critical Care Unit	80	89	-10%	80	101	492	460	7%	457
Patient Days - Swing Beds	0	0	0%	0	0	0	0	-100%	0
Avg. Daily Census - Acute	16.7	16.7	0%	17	16.2	17.2	16.9	2%	16.5
Patient Days - Obstetrics	47	67	-30%	52	67	347	345	1%	341
Patient Days - Nursery	38	62	-39%	52	47	272	310	-12%	314
Total Hospital Patient Days	585	631	-7%	599	615	3,257	3,245	0%	3,187
Births	19	26	-27%	22	23	124	170	-27%	141
Mental Health Unit									
Patient Days - Mental Health Unit	268	332	-19%	290	277	1,259	1,495	-16%	1,481
Avg. Daily Census - MHU	8.9	11.1	-19%	9.7	9	8.2	9.8	-16%	9.7
Rain Forest Recovery:									
Patient Days - RRC	321	290	11%	319	274	1,475	1,715	-14%	1,630
Avg. Daily Census - RRC	11	9.7	11%	10.6	9	10	11.2	-14%	10.7
Outpatient visits	17	19	-9%	32	32	123	95	29%	106
Inpatient: Admissions									
Med/Surg	59	69	-15%	61	72	405	360	13%	369
Critical Care Unit	36	40	-9%	44	38	223	205	9%	204
Obstetrics	19	27	-31%	22	27	134	140	-4%	141
Nursery	19	29	-34%	23	23	125	150	-17%	145
Mental Health Unit	42	37	14%	37	35	191	190	1%	181
Total Admissions - Inpatient Status	175	202	-13%	187	195	1,078	1,045	3%	1,040
Admissions - "Observation" Status									
Med/Surg	53	57	-7%	58	54	287	295	-3%	305
Critical Care Unit	23	33	-30%	39	23	154	170	-9%	175
Mental Health Unit	1	2	0%	5	4	11	10	10%	8
Obstetrics	14	19	-25%	18	15	95	95	0%	87
Nursery	0	1	-100%	0	0	1	5	-80%	2
Total Admissions to Observation	91	111	-18%	120	96	548	575	-5%	577
Surgery:									
Inpatient Surgery Cases	48	48	-1%	47	50	272	250	9%	262
Endoscopy Cases	91	97	-6%	86	105	449	500	-10%	479
Same Day Surgery Cases	90	88	2%	82	125	492	455	8%	407
Total Surgery Cases	229	233	-2%	215	280	1,213	1,205	1%	1,148
Total Surgery Minutes	16,775	14,939	12%	14,840	19,060	86,090	74,584	15%	74,584
Outpatient:									
Total Outpatient Visits (Hospital)									
Emergency Department Visits	1,044	1,214	-14%	1,115	1,110	6,172	6,275	-2%	6,308
Cardiac Rehab Visits	45	74	-39%	67	53	332	385	-14%	348
Lab Visits	408	288	42%	253	831	2,067	1,485	39%	1,258
Lab Tests	9,451	9,291	2%	10,067	13,055	54,600	48,005	14%	45,064
Radiology Visits	774	841	-8%	711	916	4,100	4,345	-6%	3,901
Radiology Tests	2,149	2,526	-15%	2,670	2,408	12,674	13,050	-3%	12,912
Sleep Study Visits	29	23	28%	30	33	142	115	23%	117
Physician Clinics:									
Hospitalists	159	205	-22%	154	340	1,146	1,060	8%	914
Bartlett Oncology Clinic	82	81	1%	62	78	425	420	1%	328
Ophthalmology Clinic	58	N/A	N/A	-	83	107	N/A	N/A	-
Behavioral Health Outpatient visits	274	400	-31%	238	83	1,746	1,980	-12%	2,238
Bartlett Surgery Specialty Clinic visits	235	315	-25%	286	382	1,392	1,625	-14%	1,496
	808	1,001	-19%	740	966	4,816	5,085	-5%	4,976
Other Operating Indicators:									
Dietary Meals Served	30,329	25,187	20%	22,365	31,351	146,894	130,135	13%	124,569
Laundry Pounds (Per 100)	354	395	-10%	393	375	1,907	2,040	-7%	2,006

Bartlett Regional Hospital

3260 Hospital Drive, Juneau, Alaska 99801

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DATE: November 7, 2019

TO: BRH Finance Committee

FROM: Kevin Benson, Chief Financial Officer

RE: Impact of Tourism on BRH

Last month the Finance Committee posed the question of ‘How much is BRH impacted by tourism?’ We made an attempt to extract patient data from Meditech to identify patient activity related to tourism. We were able to identify both international and out-of-state patients. While this criteria may not be perfect it should be reasonably close. The attached spreadsheet shows the results.

The observations we were able to make are as follows:

- BRH treated 1,665 patients from out-of-state and international locations.
- These patients generated \$10,344,000 of revenue or 6% of BRH’s Total Revenue.
- Reimbursement for international paid claims is at 90% of charges. If it is assumed the balance of the international claims produced no additional payment the discount percent would be 25%. BRH’s total discount percent is 45%. The reimbursement on these claims is very favorable.
- The greatest volume impact was for the Emergency Department which treated 997 patients in FY2019.
- 119 inpatients were treated generating \$4.9 million of revenue.
- Tourism revenue increase 11% from FY2018 to FY2019.
- 83% of revenue generated from tourism occurred during the cruise ship season.
- BRH saw patients from all 50 states.